

Intelligence begins here.

Investors Update Second Quarter 2025

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## Financial Overview

### **Q2 2025 – AT A GLANCE**



- Company signed in Q2 a contract for the provision of services from EROS C2 & EROS C3 as well as related maintenance/ground services for 2 years, for \$42m
- Increase in Revenues in Q2 25 VS. Q2 24
  resulting primarily from new contracts with
  Customer A and Customer F signed in H2 24
  and progress in executing milestones in
  projects.
- Q2 25 VS. Q2 24 Net loss increase as result of accelerated depreciation of the EROS C3 satellite as of Q3 2024 and the beginning of the depreciation of the Runner satellite in the third Q3 of 2024.
- Company reduced Account Receivables from \$24m in Q4 24 to \$17.1m in Q2 25.

Revenues Q2 25 / Q2 24 **\$19.1m / \$7.9m** 

Gross Profit Before Depreciation Q2 25 / Q2 24:

\$7.5m / \$4.8m

EBITDA Q2 25 / Q2 24 : **\$4.7m / \$2.3m** 

Signed in Q2

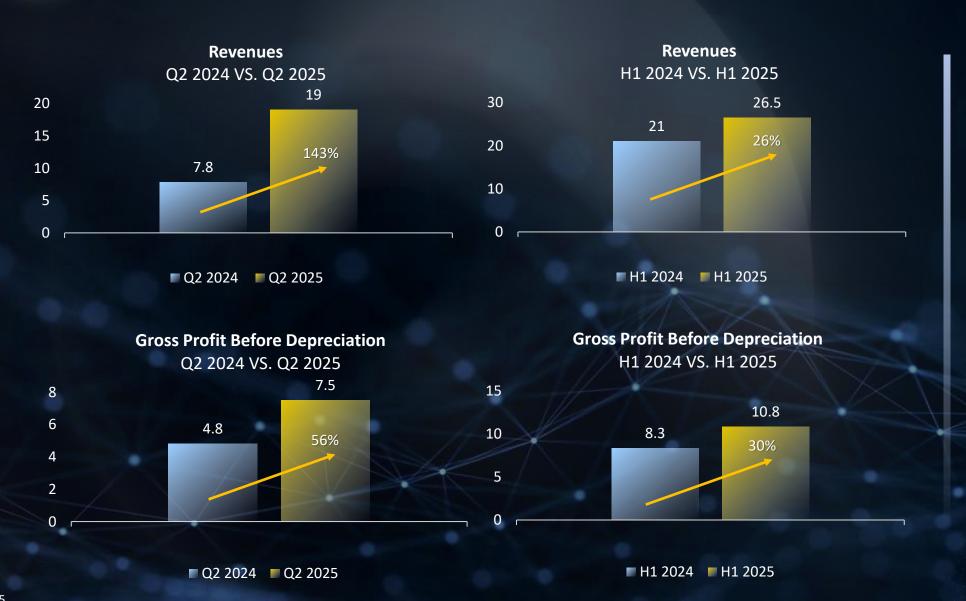
Operating Cashflows Q2 25 / Q2 24 : **\$6.8m / \$3.0m** 

Net Loss Q2 25 / Q2 24 : **(\$4.1m) / (\$2.6m)** 

Account Receivable Reduction since YE 24: \$7m (29%)





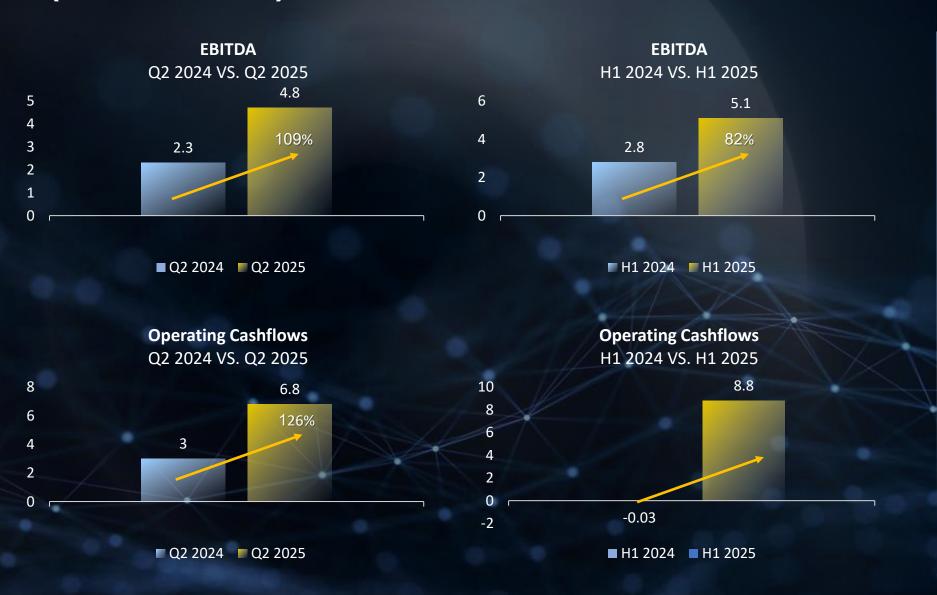


H1 25 vs. H2 24 Increase in Revenues resulting primarily from new contracts with Customer A and Customer F signed in H2 24 and progress in executing milestones in projects

Increase in gross profit before depreciation margin in H1 25 vs. H1 24 resulting from increase in revenues.



# P&L & Highlights (continued) (USD in Millions)



**EBITDA** – **Q2 25 vs. Q1 24** increased by 109% AND **H1 25 vs. H2 24** increased by 82%.

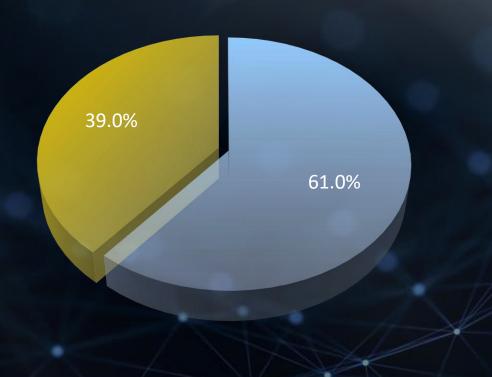
Operating Cashflows - H-o-H The growth is due to an increase in customer payments during the period alongside a decrease in supplier payments compared to the corresponding period.

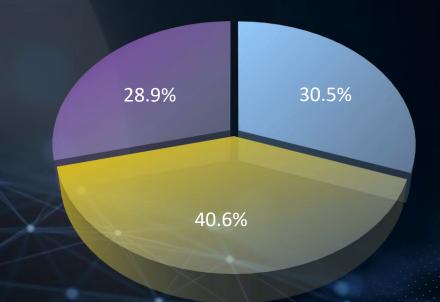
### **Product Line Breakdown (%)**



Sales Breakdown By Product Line H1 2024





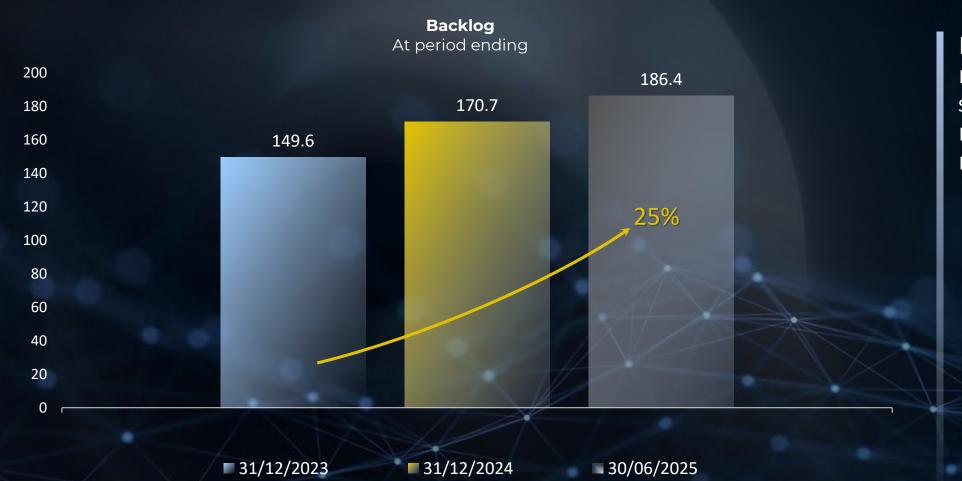


- Satellite Services
- Satellite Solutions and Supporting Infrastructure

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- Satellite Solutions and Supporting Infrastructure.
- Intelligence as a Service

# Backlog Continues to Expand (USD in Millions)



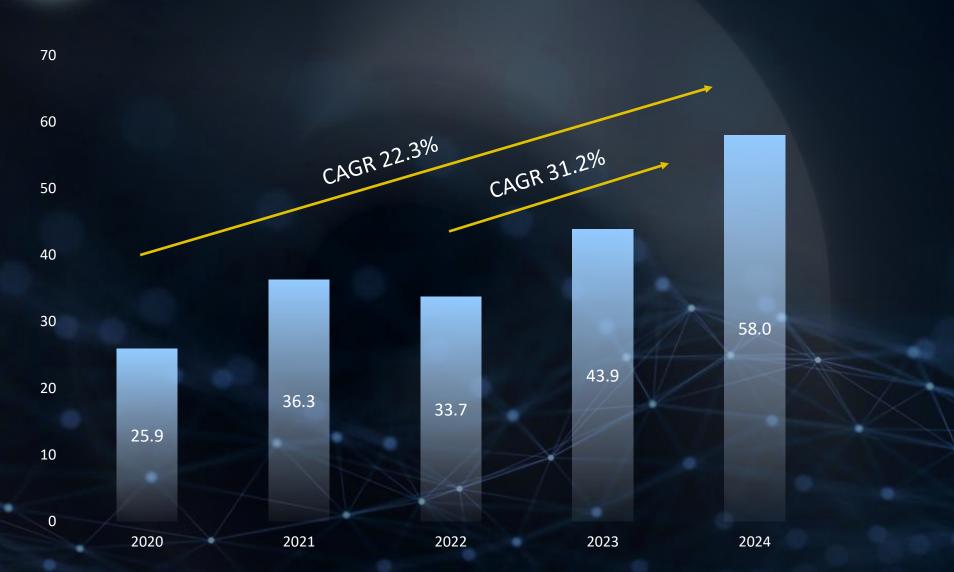


ISI added \$126.3 of new order backlog since 31.12.2023, while recognizing \$84.5 in revenues\*

<sup>\*</sup> Note: approx. \$5m were accounted towards adjustments in backlog as result of exchange rates, customer order scope and others

### Significant Revenue Growth\*





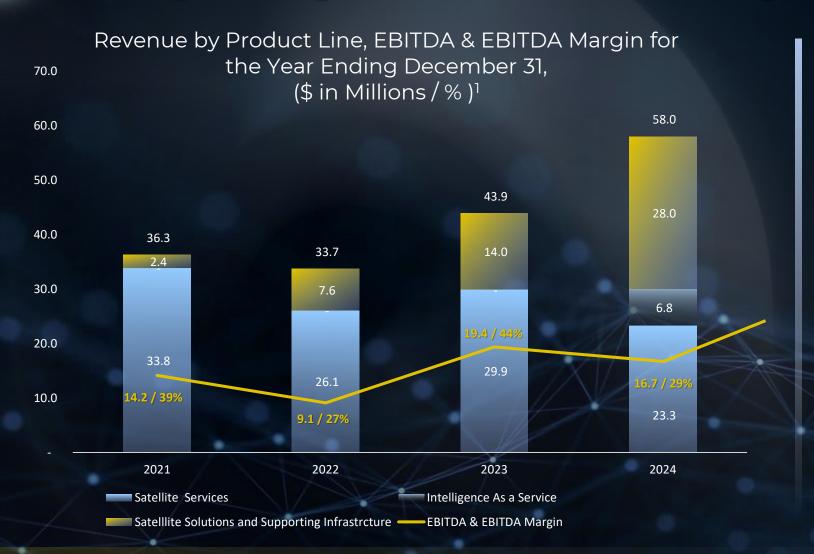
> 20% Cumulative average revenue growth 2020-2025

More than 30% yearon-year growth in last two years

<sup>\*</sup> Presented in Company's presentation on June 4, 2025 see: <a href="https://mayafiles.tase.co.il/rpdf/1669001-1670000/P1669187-00.pdf">https://mayafiles.tase.co.il/rpdf/1669001-1670000/P1669187-00.pdf</a>

#### Delivering Strong EBITDA in an Evolving Revenue Mix\*





ISI continuously delivers strong EBITDA levels compared to its international peers<sup>2</sup>

EBITDA margins range between 25.3%-44.2%

EBITDA levels are impacted by revenue mix as result of ISI's strategic expansion into two additional business lines: Intelligence as a Service and Satellite solutions & supporting infrastructure, which have higher COGS.

ISI's growth in the two additional product lines is essential to sustain top-line and EBITDA growth

Signing of Satellite Services
Customer A contract, is expected to increase ISI's EBITDA further

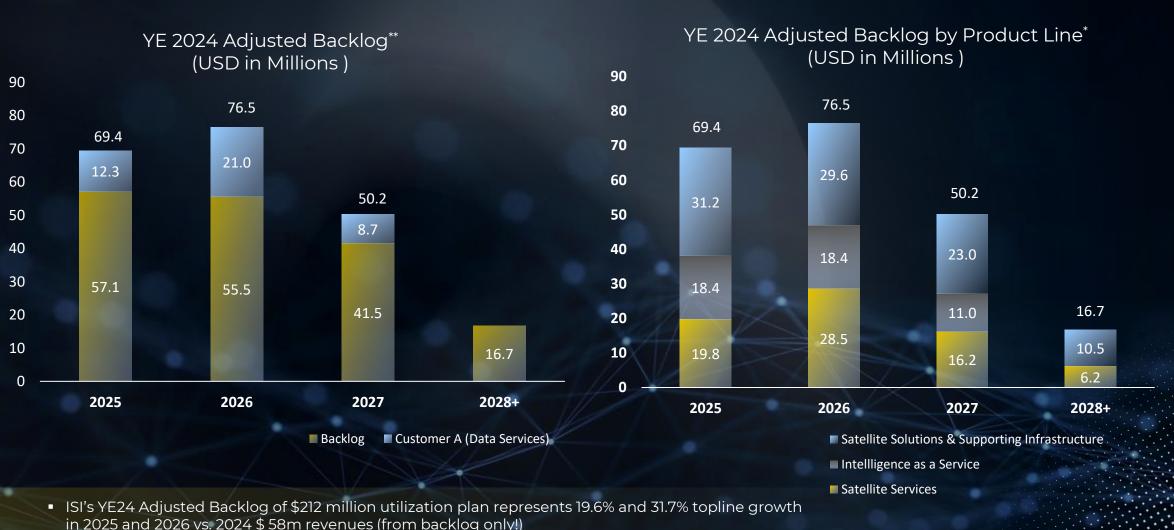
<sup>\*</sup> Presented in Company's presentation on June 4, 2025 see: https://mayafiles.tase.co.il/rpdf/1669001-1670000/P1669187-00.pdf

<sup>1.</sup> Source: Company Annual Reports and Q1 2025 Directors Report.

<sup>2.</sup> International peers include competitors mentioned in chapter 8.8.1 to the Company's 2024 Annual Report.

### YE 2024 Adjusted Backlog Utilization Plan\*





- \* Presented in Company's presentation on June 4, 2025 see: https://mayafiles.tase.co.il/rpdf/1669001-1670000/P1669187-00.pdf
- \*\* YE 2024 Adjusted backlog includes the May 25, 2025 announced Customer A contract of \$42 Million EROS C2 and EROS C3 two years satellite services contract.

>\$100m Defence Tech Backlog



# Company Overview



## ISI at a glance

A global leader in Space-Based Intelligence solutions

#### **Advanced Space Technology**

Pioneering space innovation with cutting-edge AI and next-generation electro-optic systems

#### **Proven track record**

Unmatched intelligence capabilities, driving mission success and operational superiority

#### From space to decision

Controlling the entire Space-based Intelligence value chain- from sovereign space systems development to decisive insights









Intelligence as a service

Satellite Solutions and Supporting Infrastructure

Satellites Services

## **Our Offering**

#### From Space to Insight

ISI delivers end-to-end space-based intelligence solutions, from cutting-edge EO satellites and ground systems to advanced analytics platforms - empowering mission-critical decisions from orbit to outcome.





**EROS NG** 

**GLOBALEYE** 



